

**Attendance:** Heidi, Laura, Chris, Amanda, nicki, Dave, Eddie, Jeff, Nels, Bruce, Susan

**Absent:** Dan

Jeff brings snacks!! April meeting (Heidi) -- starting a new meeting norm :)

No community comments

Members given "Acknowledgment of understanding for Directors of nonprofit public charter school governing boards -- will review and return

Heidi makes a motion to approve Feb. 2019 minutes -- Dave(second) -- unanimously approved

Eddie shares out January financials +700k in working capital, great financial ratios, projected to lose \$6500 (possible salaries). Nicki suggests more of a projection summary from Bruce so that the board can have a clear idea of where we actually stand as far as stability and areas of need. Amanda asks Bruce for number of projected enrollment ("204") -- actual = 207 (Amanda). David asks about the discrepancies on sub actuals and projections (-9,000), Amanda reports that a couple of teachers on leave. Discussion on 7th grade overnight trips -- only 42% have paid (7th). Suggestions of canceling, collecting money through longer-term payment options, starting the process in 6th grade, student council announces, scholarships, "fake cancel trip" per Jeff. Eddie moves to approve the January budget -- unanimously approved

Amanda shares Executive Director's report -- Kinder has an extra student and school enrollment is 100%. Shares about totally full waitlist and how to remedy the process of keeping parents current (lots of phone calls) and using more of a filter (maybe attend open house, or pay supply fees (?) Student-led conferences are coming up, gearing up for state testing. CSCS won SOLVE's 2019 Youth Group of the year award!!! Arts programming -- performances Dear Edwina!

FOCSCS -- no report

Jeff reports on [facility search update](#). Talked to bond people -- phone conference regarding our needs and financial capabilities. Go/no-go scenario is approaching, and Jeff proposes 3 scenarios: buy church, don't buy and keep looking for a different church locations, or look for land and build our own. Needs: Neighborhood business, traffic survey, HOA members -- lots of factors that could hold up further interest/movement. Abatement, code upgrades, land survey -- not attractive as a buyer. Moving very quickly has been good to get us

aware of what is possible for the school, and what is going to be required (permitting-wise) with renovating a church structure. Nicki presents financing next steps summary provided by Lewis, Young, Roberston & Burningham (LYRB) - praises our fiscal responsibility. Lots of positives. Jeff shares that the bond is our only option for financing. Discussion on retaining for a financial advisor (LYRB) - Nicki recommends, and makes a motion to retain financial advisor -- Dave questions ("What is the scenario in which we would have to pay for LYRB services? What are the costs?") Nicki removes her motion, and will clarify the questions, and will secure a copy of the contract (by next board meeting) -- will have attorney review contract and can advise.

After facilities committee meets (waiting for timetable about pending offer from realtors -- next week?)

Nicki shares auction update - all board members will attend auction (woohoo!) Reserved tables are open seating for staff and board -- auction is sold out 100%. Celebration/reflection meeting to plan for what can be improved upon for 2019/20. Event planner and fundraising expert?? What are the needs -- decrease the scope of board involvement - increase FOCSCS or room parent duties/involvement?

Chris shares out marketing goals -- addressing marketing trending low comment. Asking for expectations for next year. Laura shares that metrics are hard to quantify when it comes to increasing visibility. Heidi asks about social media presence -- this is practically a FT job and is a very specialized. Building on relationships with community is key to a thriving fundraising and takes time. Question posed by Amanda: how can we increase the involvement of our alumni? Looking for a more defined equity program to increase our community donors interest. Charter School advocacy day -- being an effective advocate, meet with elected officials -- Monday, March 18.

Committee updates -- marketing/fundraising will come back with goals, Heidi will send email to admin about adding a staff meeting agenda item about discussing *academic excellence*. Looking for recruitment to current community members to join committees